

Message Text

UNCLASSIFIED

PAGE 01 JIDDA 02461 021243Z
ACTION NEA-10

INFO OCT-01 ISO-00 EUR-12 EB-08 COME-00 PA-02 INR-10
/043 W

-----081552 021318Z /42

R 020834Z APR 78
FM AMEMBASSY JIDDA
TO AMEMBASSY STOCKHOLM
INFO SECSTATE WASHDC 1589

UNCLAS JIDDA 2461

3.O. 11652: N/A
TAGS: BBAK, EAIR, SA
SUBJ: REQUEST FOR INFORMATION ON MOBILE PASSENGER LOUNGES SUPPLIED
TO STOCKHOLM AIRPORT

1. U.S. FIRM, AIRSIDE SYSTEMS, WILMINGTON, DELWARE, WHICH
MANUFACTURES MOBILE AIRPORT PASSENGER LOUNGES (SUCH AS
USED AT DULLES AND DALLAS-FORT WORTH AIRPORTS) IS INVOLVED
IN STIFF COMPETITION WITH RECENTLY-ESTABLISHED SWISS FIRM
FOR SUPPLY OF MOBILE LOUNGES TO NEW JIDDA AIRPORT.

2. AMERICAN FIRM UNDERSTANDS THAT SWISS CONTRACTED TO
SUPPLY SEVERAL MOBILE LOUNGES TO NEW STOCKHOLM AIRPORT
FOR ITS DEBUT APPROXIMATELY OCTOBER OR NOVEMBER 1977.
AND THAT FIRM FAILED DELIVER AND /OR EQUIPMENT MALFUNCTIONED.
U.S. FIRM UNDERSTANDS THAT AT THE TIME SWEDISH PRESS
CARRIED NUMEROUS ARTICLES OUTLINING PROBLEMS ENCOUNTERED
WITH SWISS SUPPLIER.

3. U.S. FIRM WANTS TO SHOW THESE ARTICLES TO JIDDA
AIRPORT AUTHORITIES TO SUPPORT ITS CASE THAT SAUDIS
SHOULD BE WARY OF THE SWISS. ACCORDING TO AIRSIDE,
JIDDA AIRPORT AUTHORITIES INTEND BUYING SEVERAL MOBILE
LOUNGES FROM BOTH U.S. AND SWISS FIRMS INITIALLY WITH
LARGER ORDERS DEPENDENT UPON PERFORMANCE OF EACH FIRMS'S
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 JIDDA 02461 021243Z

EQUIPMENT.
AS PART OF POST'S EFFORT TO ASSIST U.S. SUPPLIERS AGAINST
THE COMPETITION, WOULD APPRECIATE ANY INFORMATION
(E.G. PRESS CLIPPINGS) YOU CAN SUPPLY WHICH DESCRIBE
PERFORMANCE OF MOBILE LOUNGES AT STOCKHOLM AIRPORT.
SEND ATT: COMMERCIAL OFFICER.
WILEY

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EQUIPMENT, PASSENGERS, AIRPORTS
Control Number: n/a
Copy: SINGLE
Draft Date: 02 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978JIDDA02461
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780143-0203
Format: TEL
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197804101/aaaadilf.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d55535a6-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2821386
Secure: OPEN
Status: NATIVE
Subject: REQUEST FOR INFORMATION ON MOBILE PASSENGER LOUNGES SUPPLIED TO STOCKHOLM AIRPORT
TAGS: BBAK, EAIR, SA
To: STOCKHOLM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/d55535a6-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014